

Yousuf Ahmed

Email: uusufahmed@gmail.com

Contact: 8309305312

Professional Summary:

- Dynamic, goal -Oriented and business- minded individual with four years of professional experience.
- Through my experience I have supported customer service, people management and project management skills within fast-paced environments.

Professional Experience:

SmartSoc Solutions

Sept 2022- Current

Sr Technical Delivery

- Sourcing candidates for job opportunities and submitting them to our clients.
- Have worked on different sourcing tools such as Career builder, Monster, LinkedIn Recruiter etc.
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Randstad Technologies

June 2021- Aug 2022

Technical Recruiter

- Reviewed understood and posted the requirements on external job board's like Monster, LinkedIn etc.
- Submitted qualified candidate profiles to the clients and gathered their feedback.
- Worked with multiple client all across the USA in Healthcare, Finance, Consumer & manufacturing and Techs etc.
- Utilized Microsoft Office tools like word and Emails to keep track of goals, targets and other important requirements and task on daily bases.

Just dial Pvt. Ltd.

September 2020- May2021

SalesRepresentative

- Was working on initiating sales with potentials customers over the phone.
- Engaging with the customers and generating sales. Gathering customer information, purchases, payment methods, purchases and product knowledge.
- Flexibility to meet the company's changing sales requirement.

Rapido Pvt. Ltd.

December2019-June20

Customer Technical Support

- Effectively managed a high volume of inbound and outbound calls.
- Addressed and resolved customer complaints.
- Used to resolve service and pricing and tech issues for the customer.

Zing Technologies

December17- November19

Sales Representative

- Used to work for a third party company in which we use to support a company named Abstract we used to sell their Doors and windows in which were damaged during the winter.

- And the government used to provide 40% reimbursement on the change as per the company policies.
- We used to gather all the information for the replacement made and the amount that will be refunded to them.

Skills:

MS Office applications, Logistics management, Recruiting, Training & development, Customer Service, Human Resources.

Education:

Bachelor's in Mechanical Engineering from Jawaharlal Nehru University Hyderabad (JNTUH)

LinkedIn: [linkedin.com/in/yousuf-ahmed-3b5426177](https://www.linkedin.com/in/yousuf-ahmed-3b5426177)

Candidate Details	
Name	Yousuf Ahmed
Number	8309305312
Current Company	Randstad Technologies
Experience	1 year 5 months
Current Location	Hyderabad
Preferred Location	Hyderabad
Requirements Worked ONS: (Categories)	Req – IT, Pharma ,Aviation
Client (MSP/VMS): (Primary/ Secondary)	Walmart, CVS, Johnson & Johnson, GV Aviation, AT&T, Facebook
Number of Starts in Last 6 Months	5
No. of team Members/ No. of requirement getting per Week	82 members
Markup/ GPM on Primary Account	-
Suppliers/ Vendors	-
Current CTC / Last CTC	3.30 LPA
Expected CTC	4.5 LPA
Notice Period	Serving Notice period
Reason for Leaving	Growth
DOB -	22/10/1996
Note: -	Done with vaccination Done with graduation

